

TRANSCRIPTION

Nom du projet :	COLISÉE		
Identification Appel :	Date :	2004-08-17	
	Heure début:	08:51:49	
	Heure fin:	09:04:44	
	Durée :	12m55s	
No. de conversation :	[REDACTED] 2004-08-17 08-51-49 24247_1.wav		
Type :	Transcription <input checked="" type="checkbox"/>	Traduction <input type="checkbox"/>	
Langue(s) :	Français <input type="checkbox"/>	Anglais <input checked="" type="checkbox"/>	Autre(s) : _
Identification Personnes :	a) Vito RIZZUTO (VR)		
	b) Tony MAGI (TM)		
No de téléphones interceptés :			
No téléphone entrant/ sortant :			

Contenu de la conversation

1.	TM:	Hello?	00:02:24
2.	VR:	Tony.	
3.	TM:	Hey, good morning. How are you?	
4.	VR:	Pretty hard to catch you, han?	
5.	TM:	Euh, <i>mannaggia</i> (trad: shit), they got, they got me working four jobs a day.	
6.	VR:	No kidding.	
7.	TM:	So, (rire)	
8.	VR:	Yeah?	
9.	TM:	How you been?	
10.	VR:	Good, good.	
11.	TM:	Good, good, I, we know, I was really expecting you to have a drink with you last week.	
12.	VR:	I know, well, that's the way it is . Just, we're gonna have more patience, that's all.	
13.	TM:	I know, I know, how are you feeling besides that? Good?	
14.	VR:	Very good, very good, Tony, I've lost weight, I'm training, I'm, you won't recognize me anymore, I'm like a, a, 30 year old guy.	
15.	TM:	Really? You know, since you have left, I've lost 18 pounds.	
16.	VR:	Really?	
17.	TM:	<i>Non te la detto</i> (trad: he didn't tell you). Didn't Nicky tell you?	00:03:00
18.	VR:	What, you stopped drinking?	
19.	TM:	No, it's not that, I stopped drinking yeah, I stopped drinking,	

- and basically euh, working 7 days a week, right now.
20. VR: That's good.
21. TM: But I like, you know, I enjoy what I do, so.
22. VR: How's euh, how's Terry doing?
23. TM: He's doing very good. As a matter of fact, he's all happy.
24. VR: Yeah?
25. TM: Now, yeah, because now he sees the, the light, you know?
26. VR: Ah, he sees the light.
27. TM: Yeah, he sees the light, and he brought up phase 2 and I told him: No - I said - no, no no, - I said - no, no no, no, no.
28. VR: Oh, now he's talkin' about side 2.
29. TM: Yeah, he's, I said: No, look, - I said - for now let's finish this.
30. VR: Yeah.
31. TM: You know take, take what so, whatever is yours and we'll see about the second.
32. VR: Yeah, but are they selling any right now?
33. TM: They sold another euh, 9 doors, almost another four, five million, you know?
34. VR: Yeah?
35. TM: Yeah.
36. VR: Oh, good. At, at the regular rate, right?
37. TM: No, no, no, increased, we increased another 10%.
38. VR: That's what I'm saying, the new rate, han?
39. TM: The new rate, we give 2 to 5% discount.
40. VR: Yeah. Ok.
41. TM: *Perché* (trad: because) you know, you have clients that are buying 6 -700,000 dollar units, they wanna a little bit of a discount.
42. VR: Yeah, yeah, yeah, yeah.
43. TM: You know?
44. VR: That's good, That's good, To. So there's not many left. How many more are left?
45. TM: Well, there's, I don't know if you spoke to, I settled that thing with, with Vince and that.
46. VR: Yeah.
47. TM: Yeah, because, he's taking, he's taking some.
48. VR: Yeah.
49. TM: Yeah, for Shapiro, there.
50. VR: Yeah, yeah.
51. TM: This way, it's better, it's easier on our shoulders too.

00:04:00

52. VR: Yeah. And what about the other guy? The French guy?
53. TM: Yeah, the other guy took two, he's taking them also.
54. VR: Yeah?
55. TM: Yeah.
56. VR: That's good.
57. TM: Oh, yeah, you know what? Because, you know, this way on phase 2,
58. VR: Yeah.
59. TM: I can, I can start.
60. VR: Yeah.
61. TM: I can start taking the value right away.
62. VR: Of course.
63. TM: *Hai capito* (trad: You understand?) So,
64. VR: Did they start euh the, the other side, yet? The slab?
65. TM: No, no, because we need the plans.
66. VR: So? Euh, you haven't decided that one yet hey?
67. TM: I'm asking for the plans every day to Gaiotti you know, he's,
68. VR: Oh, they're doing, they're doing the plans.
69. TM: Yeah. *Perché* (trad : Parce que il est tout), you know.
70. VR: I know, I know, I understand the other one, but euh, how does this one look? You mean they discussed it before?
71. TM: Yeah. We discussed it and we changed it around, they don't like Panzini, you know? And euh.
72. VR: Yeah.
73. TM: You know, I'm stuck between, like playing the referee, between him and the other guy, you know.
74. VR: Yeah, but, as long as it's euh, they're nice and they're facing the water.
75. TM: They're all facing water, but I made smaller units because the market is gonna change.
76. VR: Yeah.
77. TM: Yeah and when the market changes, I wanna be ready for the market. It can't be like this, too too much, you know.
78. VR: Yeah.
79. TM: No, it's gonna change you know and we wanna, I wanna make something affordable, in euh in the 2, below 200 000 on the city view.
80. VR: Yeah.
81. TM: Ok? Because,
82. VR: You mean, around 700 sq. ft.?

00:05:00

83.	TM:	No, I wanna do 600 sq. footers because, the one bedroom, 600, sells.	
84.	VR:	Yeah?	
85.	TM:	That's what's selling right now on the market, in the downtown core.	
86.	VR:	Yeah. Yeah.	
87.	TM:	You know, so,	
88.	VR:	Yeah, yeah. And the front, you do the bigger ones, right?	
89.	TM:	Yeah, the front I'll make 1,200.	
90.	VR:	Yeah.	
91.	TM:	And let's say, the guy's got money, he'll buy two 1,200, that's 2,400, and he has himself, 3 bedrooms, you understand?	00:06:00
92.	VR:	Yeah. I understand, yeah, that's good.	
93.	TM:	That's what I'm doing with them.	
94.	VR:	Well, 2,400 you can make 4 bedrooms, at least.	
95.	TM:	You can make 4, yeah, and, and euh, they give	
96.	VR:	The 1,200, you carry 2 bedrooms each, already, no?	
97.	TM:	That's right, but what they'll do is, they'll take two 1,200, make a 3 bedrooms with a huge dining room-living room, you understand?	
98.	VR:	Yeah. Yeah.	
99.	TM:	And and it gives them two balconies, because on the second phase we're allowed balconies.	
100.	VR:	Maybe there's euh, you gonna find somebody, who's gonna buy, 6, 7, 8.	
101.	TM:	Oh, I'm gonna find somebody who's gonna buy the whole project before we start - I think.	
102.	VR:	Really?	
103.	TM:	<i>E facciamo un po di meno</i> (trad: and will do a bit less), and at least we pick up where we have to faster, you know.	
104.	VR:	Yeah.	
105.	TM:	That's what I was thinking, anyway, that, will be euh,	
106.	VR:	What about the one on Mon, on Crescent, there? Mountain.	
107.	TM:	(rire) The one on Mountain there, Tony there, at the beginning he wasn't too hot. Now	
108.	VR:	Yeah.	
109.		Now, he's in love with it, because he knows what it is the square foot. What Giorgio wants. Because he wanted me to go buy at Giorgio's piece, you understand?	
110.	VR:	Yeah. Yeah.	
111.	TM:	And Giorgio was very nice; he told him \$600 a square foot.	00:07:00

112. VR: (rire)
113. TM: (rire) So Tony goes: Holy fuck, so, we've got a deal at \$168 a square foot. I said: Absolutely.
114. VR: Yeah.
115. TM: But what, what we're doing there, what I'm doing there right now, I'm putting together, Tony,
116. VR: Yeah.
117. TM: And with [REDACTED] (ph), it's a pension fund out of [REDACTED]
118. VR: Yeah.
119. TM: They're gonna buy the building from us finished.
120. VR: Yeah. The guys that were buying out of Lepines (ph), but they, they don't want, they don't wanna buy no more I heard.
121. TM: No, they didn't finalize, they are gonna buy it.
122. VR: Yeah.
123. TM: But they didn't finalize. I'm with him, I'm with the Israeli group two, two days a week.
124. VR: But are they serious or, they're just fucking around with us these guys?
125. TM: No, no, they're they're very serious. As a matter of fact, not only they're serious, they're giving me tips where to go buy the buildings before they buy them, you understand?
126. VR: Yeah?
127. TM: Yeah, so I've been a little bit busy.
128. VR: So good To.
129. TM: But I've been, but I'm having a little bit of a problem with our friend Jonathan there.
130. VR: Euh, why? Well, for the land?
131. TM: *Perche non e quello la* (trad: because it's not for that), because, you know what it is? Dorval, I'm, I,m almost ok, you know?
132. VR: With Dorval, you mean?
133. TM: I'm ok with Dorval, but I can't, every time I bring a, a new player, he calls them up by himself and he fucks up everything, you know?
134. VR: Yeah.
135. TM: So, what, I, I asked him just to do one thing and then, I'm in agreement with Hy.
136. VR: Yeah.
137. TM: Yeah. So, on the 31st to buy out the land.
138. VR: Yeah.
139. TM: And [REDACTED], I'm renting it for a parking lot to [REDACTED].
140. VR: Yeah.

00:08:00

141. TM:	<i>Hai capito?</i> (trad: you understand?)	
142. VR:	Yeah. Ok, good, good.	
143. TM:	Ah, it's. We never thought about it, you've never thought about renting it as a parking han?	
144. VR:	No.	
145. TM:	Eh,	
146. VR:	He he bought it with the intention of parking, when he bought it, you know that, hey? John.	
147. TM:	Yeah, but, you know, why wait until now? I mean, why not just collect money.	
148. VR:	No no, John but. Because he thought the, the railway or the airport don't wanna take it.	
149. TM:	Yeah.	
150. VR:	That's why he bought it at the beginning to start with you understand?	
151. TM:	Yeah.	
152. VR:	So, that's, that's was his plan, but euh it never matured, because they changed the plans a little bit there.	
153. TM:	I understand.	
154. VR:	But euh all the area is gonna be, is gonna be, growing you know because this euh there's a lot large traffic now there. At the airport, so and that land is euh precious too. For either for the railway or the airport, you know?	00:09:00
155. TM:	Yeah, but you see, but in the meantime, there's expenses occurring.	
156. VR:	I know, I know but I'm	
157. TM:	I mean,	
158. VR:	always with the idea of the parking lot.	
159. TM:	<i>Lo so</i> (trad: I know), but if we don't, at least with Johnny which is an honest guy.	
160. VR:	Yeah. I, I'm gonna have a, I'm gonna have talk to him, I'm gonna talk to him myself.	
161. TM:	No, the other day, I think he's not feeling well, but, I don't know, he says something and then he forgets.	
162. VR:	Yeah.	
163. TM:	So hum,ci chiama cinque sei volte al (trad: he calls five, six times a), he calls me 5-6 times a day.	
164. VR:	Yeah.	
165. TM:	And I tell, and I told him: Just let me finish the file with Hy. He goes: Let me tell Hy: I'm your partner. I said: No. - I say – You go fuckin' tell him that I'm never gonna finish the deal.	
166. VR:	Yeah, yeah.	

167. TM: You know? So euh, but with with Johnny we're ok, with [REDACTED]
[REDACTED] we're, we're, he's a very nice guy.
168. VR: But, he's gonna, How much is he gonna pay it for that parking?
Or the rent.
169. TM: We are gonna, the parking, no, with John, what we're gonna
do is, I'm getting the finance, we're gonna keep the land, we're
gonna pay off Hy.
170. VM: Yeah.
171. TM: And we're gonna run it as a parking lot with [REDACTED]. We
did the numbers [inaudible]
172. VR: Oh, together?
173. TM: *Hai capito* yeah. (trad: Tu comprends oui.)
174. VR: Ok, so [REDACTED] is putting his name on the loan too.
175. TM: Who? John? No.
176. VR: No, no, [REDACTED]
177. TM: No, no, [REDACTED] just gonna give us the lease, he's gonna lease
with us.
178. VR: Yeah.
179. TM: And then we're gonna, we're gonna do the revenues together.
180. VR: That's what I say. You're talking about what kind of lease,
there?
181. TM: Well about 250 a year.
182. VR: Yeah oh, that's good.
183. TM: Ah, you. I don't understand why this wasn't done a long time
ago. That's what I'm trying to say.
184. VR: Because, euh, whatever Tony.
185. TM: Ok, it doesn't matter, anyway, now, let's just get, let's just get
it done and euh,
186. VR: Ok. How's, how's Riccardo doing? Your brother? How's he
doing?
187. TM: My my, he's doing ok, euh. Riccardo a little bit euh, my ot-, my
taller brother there,
188. VR: Yeah.
189. TM: Riccardo's a little bit pissed off with Eddy because he's not
giving us the numbers. You know we said open book from the
beginning, you remember?
190. VR: Why, he should you go euh, hey come on.
191. TM: Yeah, I know, I know, I know, I know, I told, I told Nicky that it
is. If your dad was over here, he's fuckin' throw me a book.
192. VR: Yeah.
193. TM: Because euh, it

00:10:00

194. VR:	Well no, I told my son to go to see him.	
195. TM:	No, eh, he, we did, we went to see Terry.	
196. VR:	Yeah.	
197. TM:	Ok, and Terry goes: No problem, I'll give it to you the next week, it's a month. It's almost a month now, you know?	
198. VR:	Yeah. Yeah.	
199. TM:	So, you know. That we did, I went with, with your son to see him.	00:11:00
200. VR:	But I don't think they're, I don't think they fuck around, you know.	
201. TM:	<i>No lo so</i> (trad: Je ne sais pas), but, you know what? At the end of the day, if we can save some money, I can't save money, if he gives away everything without us knowing. You understand?	
202. VR:	No, I don't think so, I don't think. But, it wouldn't be in the interest of Terry to, to, to,	
203. TM:	I know it's not, it's not. Like Terry asked me about Dorval.	
204. VR:	Yeah.	
205. TM:	We went to see him for Dorval, you know?	
206. VR:	Yeah. Yeah.	
207. TM:	He likes the Dorval deal.	
208. VR:	Yeah.	
209. TM:	But now, I said, we don't need him for the Dorval deal, because we're gonna do it ourselves.	
210. VR:	Yeah.	
211. TM:	You understand?	
212. VR:	Ok.	
213. TM:	But, I'm glad you called me. I'm sorry I missed your call yesterday, but I've been so busy.	
214. VR:	It's ok, it's ok, To.	
215. TM:	Ok, but euh,	
216. VR:	So nice to talk to you too, my friend.	
217. TM:	Ok, and then I said to your son, I said: Can I go see your dad? He goes: No, - he goes - because now it's only family.	
218. VR:	Yeah. it's only family.	
219. TM:	You know, I would like to come, even, [inaudible]	
220. VR:	Here, we're only allowed three people, that's it, you know.	
221. TM:	You know.	
222. VR:	I'll talk to you once in a while, To.	
223. TM:	Ok, thank you for the call hey.	

224.	VR:	Ok, take care of yourself.	
225.	TM:	But the kids, they're doing good, Nicky comes in every morning, we go over all the files, so.	
226.	VR:	Alright.	00:12:00
227.	TM:	Ok.	
228.	VR:	Take care, my friend.	
229.	TM:	Take care of yourself, thank you for the call.	
230.	VR:	Bye.	
231.	TM:	Ciao. [FIN]	00:12:05